## FALL 2018 Schedule

**Worcester Campus**

**Student Registration:** starts August 1 at 9am EST
[https://www2.clarku.edu/offices/registrar/courses/](https://www2.clarku.edu/offices/registrar/courses/)

**Tuition Info:** [https://www.clarku.edu/graduate-tuition](https://www.clarku.edu/graduate-tuition)

All students must settle account balances to be cleared to register.

<table>
<thead>
<tr>
<th>AM 8:50-11:50</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Module A: August - October</strong></td>
</tr>
<tr>
<td>ECON 4004 Managerial Economics (3) Bisceglio A Wed</td>
</tr>
<tr>
<td><strong>Full Semester: August - December</strong></td>
</tr>
<tr>
<td>MKT 5407 Services Marketing J Wang FS Mon</td>
</tr>
<tr>
<td>FIN 5404 Investment Fund* Ng FS Tues</td>
</tr>
<tr>
<td>FIN 5405 Mergers &amp; Acquisitions * Davis FS Tues</td>
</tr>
<tr>
<td>MKT 5401 Marketing Research * J Wang FS Wed</td>
</tr>
<tr>
<td>OM 4600 Operations &amp; SC Management * Lee FS Wed</td>
</tr>
<tr>
<td>ACCT 4101 Foundations of Financial Accounting(1) Seol FS Thurs</td>
</tr>
<tr>
<td>ACCT 5104 Accounting Information Systems * TBA FS Thurs</td>
</tr>
<tr>
<td>MGT 5486 Branding Strategies * Murphy FS Thurs</td>
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<table>
<thead>
<tr>
<th>PM 1:25-4:25</th>
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<tbody>
<tr>
<td><strong>Module A: August - October</strong></td>
</tr>
<tr>
<td>MGMT 4707 International Management * Lee A Wed</td>
</tr>
<tr>
<td><strong>Full Semester: August - December</strong></td>
</tr>
<tr>
<td>MGMT 4302 Organizational Leadership (2) Wallach FS Mon</td>
</tr>
<tr>
<td>ACCT 5105 Financial &amp; Operational Auditing * TBA FS Tues</td>
</tr>
<tr>
<td>MGMT 4050 Foundations of Effective Management Boyle FS Tues</td>
</tr>
<tr>
<td>MKT 4400 Marketing Management * Coulter FS Tues</td>
</tr>
<tr>
<td>MIS 5573 Business Intelligence * Kalgotra FS Tues</td>
</tr>
<tr>
<td>STAT 5400 Big Data Stats I * (6) Kalgotra FS Thurs</td>
</tr>
<tr>
<td>MGMT 4800 Strategic Decision Making * Gallo FS Thurs</td>
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<table>
<thead>
<tr>
<th>EVE 6:00-9:00</th>
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</thead>
<tbody>
<tr>
<td><strong>Module A: August 28 - December 19</strong></td>
</tr>
<tr>
<td>MGT 5495 Digital Marketing Analytics * TBA FS Mon</td>
</tr>
<tr>
<td>ACCT 5101 Financial Accounting &amp; Reporting I * Z Wang FS Mon</td>
</tr>
<tr>
<td>ACCT 5102 Financial Accounting &amp; Reporting II * Molinari FS Mon</td>
</tr>
<tr>
<td>ACCT 5103 Managerial Accounting * Seol FS Tues</td>
</tr>
<tr>
<td>FIN 5409 Wealth Management* (5) Ng FS Tues</td>
</tr>
<tr>
<td>MGMT5510 Sustainability Consulting Projects *4 O’Brien FS Tues</td>
</tr>
<tr>
<td>MIS 4500 Introduction to MIS Kalinowski FS Wed</td>
</tr>
<tr>
<td>MGMT 5543 Project Management TBA FS Wed</td>
</tr>
<tr>
<td>ACCT 5206 Federal Taxation * Hirsch FS Wed</td>
</tr>
<tr>
<td>MGMT 5616 Sustainability Strategy Hanley FS Thurs *New faculty not in system</td>
</tr>
<tr>
<td>FIN 5417 Financial Consulting Projects * Montalvo FS Thurs</td>
</tr>
</tbody>
</table>

**For CRNs go to:** [https://www2.clarku.edu/offices/registrar/courses/](https://www2.clarku.edu/offices/registrar/courses/)
### FALL 2018 Schedule
**Southborough Campus**

**Full Semester: August - December**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor</th>
<th>Term</th>
<th>Day</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT 4302</td>
<td>Organizational Leadership (2)</td>
<td>Wallach</td>
<td>FS</td>
<td>Tues</td>
</tr>
<tr>
<td>STAT 4300</td>
<td>Data Driven Decision Making *</td>
<td>Zhong</td>
<td>FS</td>
<td>Tues</td>
</tr>
<tr>
<td>ACCT 5109</td>
<td>Government &amp; Non-profit Accounting *</td>
<td>TBA</td>
<td>FS</td>
<td>Wed</td>
</tr>
<tr>
<td>MGMT 4050</td>
<td>Foundations of Effective Management</td>
<td>Boyle</td>
<td>FS</td>
<td>Wed</td>
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</tbody>
</table>

**Accelerated Course Offerings**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor</th>
<th>Term</th>
<th>Mode</th>
<th>Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>MIS 5501</td>
<td>Database Management *</td>
<td>Frieden</td>
<td>FS</td>
<td>HYBRID (in person and online classes)</td>
<td>TBA</td>
</tr>
</tbody>
</table>

**ONLINE OFFERINGS**

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Instructor</th>
<th>Term</th>
<th>Day</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT 4709</td>
<td>Business Law I</td>
<td>Crawley</td>
<td>A</td>
<td></td>
</tr>
<tr>
<td>ECON 4004</td>
<td>Managerial Economics (3)</td>
<td>Bisceglio</td>
<td>B</td>
<td></td>
</tr>
<tr>
<td>ACCT 4100</td>
<td>Foundations of Accounting</td>
<td>Wang</td>
<td>FS</td>
<td></td>
</tr>
<tr>
<td>MKT 4400</td>
<td>Marketing Management *</td>
<td>Coulter</td>
<td>FS</td>
<td></td>
</tr>
<tr>
<td>FIN 4200</td>
<td>Financial Management *</td>
<td>Jenkins</td>
<td>FS</td>
<td></td>
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</tbody>
</table>

**Important Notes:**

- (1) Open to MSA and MBA students only
- (2) This course may require a $40 course materials fee.
- (3) This course is not open to MSF students because of curriculum overlap.
- (4) Registration requires permission of instructor
- (5) Open to MSF only.
- (6) Open to MSBA only.

**Other Course Options:**

Students interested in taking an IDCE course should complete a Course Selection Worksheet and obtain permission from Laura Burgess (lburgess@clarku.edu). For a list of IDCE courses, visit the Registrar’s website and click on course offerings [http://www.clarku.edu/offices/registrar/courses/](http://www.clarku.edu/offices/registrar/courses/).