

MHEC Annual Report for FY2011

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Annual Volume by Vendor Category

	Net Cost	Est. Gross Value	Cost Avoidance	% Savings
Non-SOMWBA	\$474,759	\$668,777	\$194,018	29%
Correctional Institutions	\$0	\$0	\$0	
Minority Owned	\$0	\$0	\$0	
Minority/Small Business	\$0	\$0	\$0	
Minority/Woman Owned/Small B	\$949	\$1,385	\$436	31%
Small Business	\$136,976	\$185,487	\$48,511	26%
Small Business/Woman Owned	\$36,113	\$74,468	\$38,355	52%
Woman Owned	\$8,353	\$10,943	\$2,590	24%
Grand Totals	\$657,150	\$941,060	\$283,910	30%

Annual Volume Net vs Discounted Contracts

	Net Cost	Est. Gross Value	Cost Avoidance	% Savings
Discounted Contracts	\$657,039	\$940,949	\$283,910	30%
Net Contracts	\$111	\$111	\$0	0%
Grand Totals	\$657,150	\$941,060	\$283,910	30%

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
A01 Appliances, Air Conditioners and Food Service Equipment						
B and G Restaurant Supply Inc	S, W	46%		\$0	\$0	\$0
Concept Equipment Corp	S	29%		\$0	\$0	\$0
Faxon Sales Inc	S	35%		\$0	\$0	\$0
General Electric Appliances		16%		\$0	\$0	\$0
Hubert Company LLC		12%		\$0	\$0	\$0
Johnstone Supply of Braintree	S	54%		\$0	\$0	\$0
MacGray Services		4%		\$0	\$0	\$0
Nelson and Small Inc		12%		\$0	\$0	\$0
A01 Totals				\$0	\$0	\$0
B01 Graduation Regalia and Accessories						
Artneedle Cap and Gown Co		30%		\$0	\$0	\$0
Oak Hall Industries L P		38%		\$0	\$0	\$0
Prize Possessions	S	56%		\$0	\$0	\$0
University Cap and Gown	S		21%	\$21,030	\$26,620	\$5,590
B01 Totals				\$21,030	\$26,620	\$5,590
B05 Graphic Arts and Drafting Products						
A I Friedman		45%		\$0	\$0	\$0
Caswell Company Ltd	S	50%		\$0	\$0	\$0
Pitman Co		26%		\$0	\$0	\$0
Pro Digital Gear PDG	S, W	20%		\$0	\$0	\$0
B05 Totals				\$0	\$0	\$0
B07 Image Filing Systems - Digital & Microfiche						
Donnegan Systems Inc	S	13%		\$0	\$0	\$0
Synergy Global Systems Inc	S	13%		\$0	\$0	\$0
B07 Totals				\$0	\$0	\$0
B11 Multi-Media Equipment						
AdTech Systems Inc	W	18%		\$0	\$0	\$0
Alpha Identification Inc	M, S, W	26%		\$0	\$0	\$0
ATC Audio Inc	S	26%		\$0	\$0	\$0
B and H Photo Video Inc			1%	\$16,059	\$16,220	\$161
Barbizon Light	S	17%		\$0	\$0	\$0
BCPi Inc	S	0%		\$0	\$0	\$0
Berway Visual Products Inc	S, W	25%		\$0	\$0	\$0
BKM Enterprises Inc dba bkm	M, S	23%		\$0	\$0	\$0
Bose Corporation Educators Di		15%		\$0	\$0	\$0
CCS Presentation Systems	S, W		34%	\$2,334	\$3,559	\$1,225
CDW Government LLC		2%		\$0	\$0	\$0
Chase Decor Inc	S, W	41%		\$0	\$0	\$0
Colecraft Commercial Furnishi	S	50%		\$0	\$0	\$0
Dell Marketing L P		10%		\$0	\$0	\$0
GovConnection Inc			16%	\$22,736	\$26,995	\$4,259

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MHEC Annual Report for FY2011

Contract	Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance	
HB Communications Inc	20%		\$0	\$0	\$0	
Office Environments of New En	0%		\$0	\$0	\$0	
Perfecta Camera	S	20%	\$0	\$0	\$0	
Plastic Card Systems Inc	S	17%	-	-	- Did not report	
Pro AV Systems Inc	M, S, W	22%	\$0	\$0	\$0	
Providea Conferencing LLC	S	20%	\$0	\$0	\$0	
Single Source Group	S, W	0%	\$0	\$0	\$0	
Tierney Sound and Video LLC	M, S, W	0%	\$0	\$0	\$0	
Valley Communications Syste		19%	\$0	\$0	\$0	
Video Service of America	S	33%	\$0	\$0	\$0	
W B Hunt Company		18%	\$0	\$0	\$0	
Wassmann Audio Video Inc	S		17%	\$22,058	\$26,655	\$4,597
B11 Totals			\$63,187	\$73,429	\$10,242	
B12 Library Supplies						
Budget Library Supplies	S		9%	\$1,287	\$1,415	\$128
DEMCO			11%	\$959	\$1,079	\$120
Highsmith Co div GHC Specialt		18%	\$0	\$0	\$0	
B12 Totals			\$2,246	\$2,494	\$248	
B13 Stationery & Digital Copying Program						
Dupli Envelope and Graphics C		0%	\$0	\$0	\$0	
Enviropartners Inc	S	30%	\$0	\$0	\$0	
Nasher Inc dba CopyCat Print	M, S	20%	-	-	- Did not report	
Pembroke Data Supplies	S	15%	\$0	\$0	\$0	
Ridgway's LLC dba StratoGrafi			-	-	- Did not report	
Smart Source	M, S	20%	-	-	- Did not report	
Staples Contract and Commerc		0%	\$0	\$0	\$0	
Staples The Office Super Store		0%	\$0	\$0	\$0	
UMassAmherst Print Services		0%	\$0	\$0	\$0	
Wing Press Inc	S	30%	\$0	\$0	\$0	
B13 Totals			\$0	\$0	\$0	
B14 Athletic & Fitness Equipment and Uniforms						
BSN Sports and US Games db		0%	\$0	\$0	\$0	
Fitness Distributors	S	20%	\$0	\$0	\$0	
Gym Source		25%	\$0	\$0	\$0	
Life Fitness		0%	\$0	\$0	\$0	
M E OBrien and Sons Inc	S, W	5%	\$0	\$0	\$0	
Matrix Fitness dba of Johnson		0%	\$0	\$0	\$0	
The Pros Choice Inc dba: Lil D	S	35%	\$0	\$0	\$0	
Three T Enterprises DBA Grog	S	40%	\$0	\$0	\$0	
B14 Totals			\$0	\$0	\$0	
B15 Rentals For Events						
Christian Party Rental	S	5%	\$0	\$0	\$0	

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
B15 Totals				\$0	\$0	\$0
C04 Window Treatment						
American Vertical Inc	S	60%		\$0	\$0	\$0
Chase Decor Inc	S, W	36%		\$0	\$0	\$0
C-Mor Company			34%	\$8,120	\$12,211	\$4,091
Corporate Designs NE Div of R	S	38%		\$0	\$0	\$0
Gordons Window Décor	S	0%		\$0	\$0	\$0
Staceys Shade Shop Inc dba S	S	45%		\$0	\$0	\$0
Thomas W Raftery Inc		0%		\$0	\$0	\$0
Wallpaper City Inc	S	25%		\$0	\$0	\$0
C04 Totals				\$8,120	\$12,211	\$4,091
C05 Mattresses, Box Springs, Bedding Covers/Protectors, Shower/Cubical Curtains & Linens						
Bourdon's Institutional Sales	S	13%		\$0	\$0	\$0
Horizon Products	S	0%		\$0	\$0	\$0
Mass Correctional Industries	C	12%		\$0	\$0	\$0
University Sleep Products Inc	S	27%		-	-	- Did not report
US Bedding Inc	M, S	15%		\$0	\$0	\$0
Young Brothers Division of Eci	S, W	25%		\$0	\$0	\$0
C05 Totals				\$0	\$0	\$0
C07 Furniture						
Adden Furniture Inc	S	56%		\$0	\$0	\$0
Affordable Interior Systems		72%		\$0	\$0	\$0
Agati Inc	S	51%		\$0	\$0	\$0
American Seating		56%		\$0	\$0	\$0
Arcadia Chair Company		43%		\$0	\$0	\$0
B Nevins Ltd	S	55%		\$0	\$0	\$0
Baltix Sustainable Furniture	S	45%		-	-	- Did not report
BBE Office Interiors	S	51%		\$0	\$0	\$0
BioFit Engineered Products		43%		\$0	\$0	\$0
BKM Enterprises Inc dba bkm	M, S	51%		\$0	\$0	\$0
Blockhouse Inc		50%		-	-	- Did not report
Bretford Manufacturing Inc		48%		\$0	\$0	\$0
Business Interiors by Staples	S	55%		-	-	- Did not report
Butler Woodcrafters Inc		57%		\$0	\$0	\$0
Chase Decor Inc	S, W	50%		\$0	\$0	\$0
Columbia Manufacturing Inc		51%		\$0	\$0	\$0
Community		42%		\$0	\$0	\$0
Compatico	S	64%		\$0	\$0	\$0
Creative Office Pavilion		0%		\$0	\$0	\$0
Dar-Ran Furniture Industries	W	48%		\$0	\$0	\$0
Datum Filing Systems Inc		51%		\$0	\$0	\$0
DesignOptions Holdings dba D	S, W	50%		-	-	- Did not report

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Donnegan Systems Inc	S	0%		\$0	\$0	\$0
Dubois Wood Products		52%		\$0	\$0	\$0
Egan Visual Inc		45%		\$0	\$0	\$0
Encore Seating Inc	S	50%		\$0	\$0	\$0
Eon Designs dba of One and C	S	44%		\$0	\$0	\$0
ERG International	S	50%		\$0	\$0	\$0
Foliot Furniture Inc		52%		\$0	\$0	\$0
Gunlocke Company LLC		56%		\$0	\$0	\$0
Hale Manufacturing Company		45%		\$0	\$0	\$0
Haworth Inc		0%		\$0	\$0	\$0
Herman Miller Inc		65%		\$0	\$0	\$0
Highmark		46%		\$0	\$0	\$0
Humanscale Corporation			58%	\$657	\$1,567	\$910
Indiana Furniture		54%		\$0	\$0	\$0
Integra Inc	S, W	47%		\$0	\$0	\$0
Jack Cartwright Inc	S		43%	\$11,913	\$20,900	\$8,987
Jasper Group J S I		50%		\$0	\$0	\$0
John Savoy and Son Inc		55%		\$0	\$0	\$0
JSJ Furniture Corporation DBA		50%		\$0	\$0	\$0
JSJ Furniture Corporation DBA			59%	\$5,395	\$13,320	\$7,925
JSJ Furniture Corporation dba I		52%		\$0	\$0	\$0
JSJ Furniture Corporation DBA		52%		\$0	\$0	\$0
Kimball International		59%		\$0	\$0	\$0
KLN Steel Products Company		23%		\$0	\$0	\$0
Krueger International Inc KI		50%		\$0	\$0	\$0
Lexington Group Inc	S	50%		\$0	\$0	\$0
Maispace Inc	M, S	71%		\$0	\$0	\$0
Mastercraft Specialties		45%		\$0	\$0	\$0
Maxon Furniture Inc		64%		\$0	\$0	\$0
McFlex Corp dba Flexible Monti	S	45%		\$0	\$0	\$0
MityLite Tables		53%		\$0	\$0	\$0
Moduform Inc		64%		\$0	\$0	\$0
Monitor Equipment Co Inc	S	39%		\$0	\$0	\$0
National Office Furniture		53%		\$0	\$0	\$0
Neudorfer Inc	S	45%		\$0	\$0	\$0
New England Woodcraft Inc		50%		\$0	\$0	\$0
Nova Solutions Inc		55%		\$0	\$0	\$0
Office Environments of New En		0%		\$0	\$0	\$0
Office Resources Inc	C	51%		\$0	\$0	\$0
OFI	S	50%		\$0	\$0	\$0
OFS Brands Inc		53%		\$0	\$0	\$0
Patrician Furniture Inc		50%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Peabody Office Furniture		52%		\$0	\$0	\$0
Peter Pepper Products Inc	S, W	45%		\$0	\$0	\$0
ProQuip Inc	S	35%		\$0	\$0	\$0
R T London	S	50%		\$0	\$0	\$0
Riverbend Furniture Company	S, W	55%		\$0	\$0	\$0
Robert H Lord Co Inc	S	35%		\$0	\$0	\$0
ROI Industries	S	45%		\$0	\$0	\$0
RV Leonard Co Inc	S, W	50%		\$0	\$0	\$0
Sauder Manufacturing Co		46%		\$0	\$0	\$0
Sedia Systems	S	51%		\$0	\$0	\$0
Shoto Corporation	W	46%		\$0	\$0	\$0
SISUSA inc	S	49%		\$0	\$0	\$0
SitOnIt Inc		51%		\$0	\$0	\$0
Smith System MFG		30%		\$0	\$0	\$0
Source International Corp	S	50%		\$0	\$0	\$0
Spaceworks Architectural Interi		47%		\$0	\$0	\$0
Spec Furniture		51%		\$0	\$0	\$0
Spectrum Industries Inc			43%	\$1,457	\$2,556	\$1,099
Surface Technologies Inc	S	60%		\$0	\$0	\$0
Symphony Tables		50%		\$0	\$0	\$0
Systematics Inc	S	34%		\$0	\$0	\$0
Tab		35%		\$0	\$0	\$0
Teknion		57%		\$0	\$0	\$0
This End Up Furniture		20%		\$0	\$0	\$0
Thompson Contract Inc Kusch	S	48%		\$0	\$0	\$0
Toledo Furniture Inc	S	32%		\$0	\$0	\$0
Transformations Furniture	S	57%		\$0	\$0	\$0
Trendway Corp		60%		\$0	\$0	\$0
Tucker Library Interiors LLC	S, W	40%		\$0	\$0	\$0
Union Office	S	50%		\$0	\$0	\$0
University Loft Company		82%		\$0	\$0	\$0
Virco Mfg Corp		60%		\$0	\$0	\$0
VS America Inc		20%		\$0	\$0	\$0
W B Mason			54%	\$8,139	\$17,666	\$9,527
Wenger Corporation		2%		\$0	\$0	\$0
Workplace Resource	S, W		60%	\$20,800	\$52,000	\$31,200
York Street Industries	C	40%		\$0	\$0	\$0
C07 Totals				\$48,361	\$108,009	\$59,648
C10 Mattress Covers, Shower/Cubical Curtains & Bed Linens						
Horizon Products	S	0%		\$0	\$0	\$0
C10 Totals				\$0	\$0	\$0
D03 Safety Products						

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Airgas - East		25%		\$0	\$0	\$0
American Safety and Supply In	S	13%		\$0	\$0	\$0
Fisher Scientific			32%	\$2,059	\$3,006	\$947
Graybar Electric Co		27%		\$0	\$0	\$0
Industrial Protection Products I	S	10%		\$0	\$0	\$0
Lehigh Safety Shoe Co LLC		30%		\$0	\$0	\$0
RazzmTazz Promotions LLC	S, W	15%		\$0	\$0	\$0
VWR			31%	\$333	\$480	\$147
D03 Totals				\$2,392	\$3,486	\$1,094
D04 Gases: Compressed, Specialty & Liquid						
Aimtek Inc	M, S, W		40%	\$570	\$950	\$380
Esquire Gas Products Co	S, W	0%		\$0	\$0	\$0
Ivey Industries	S	30%		\$0	\$0	\$0
Middlesex Gases and Technolo			25%	\$6,966	\$9,287	\$2,321
D04 Totals				\$7,536	\$10,237	\$2,701
D05 Life Science Products, Specimens, Live Animals and Anatomical Models						
Carolina Biological Supply			8%	\$3,433	\$3,732	\$299
Charles River Laboratories		0%		\$0	\$0	\$0
Connecticut Valley Bio Supply	S		0%	\$111	\$111	\$0
Fisher Scientific			10%	\$2,137	\$2,364	\$227
Jackson Laboratory The		0%		\$0	\$0	\$0
Nebraska Scientific		10%		\$0	\$0	\$0
New England BioGroup LLC	S		52%	\$3,000	\$6,210	\$3,210
PerkinElmer Health Sciences I			60%	\$9,805	\$24,707	\$14,902
Sargent Welch		20%		\$0	\$0	\$0
Taconic Farms Inc		0%		\$0	\$0	\$0
VWR Education LLC dba Ward		10%		\$0	\$0	\$0
D05 Totals				\$18,486	\$37,124	\$18,638
D17 Recording Charts & Graphs						
Graphic Controls LLC		15%		\$0	\$0	\$0
D17 Totals				\$0	\$0	\$0
D21 Electronic Test Equipment						
Allied Electronics Inc		11%		\$0	\$0	\$0
Anixter		4%		\$0	\$0	\$0
Continental Resources Inc	W	19%		\$0	\$0	\$0
Energy Federation Inc	S	0%		\$0	\$0	\$0
Exphil Calibration Labs	S	20%		\$0	\$0	\$0
Graybar Electric Co		15%		\$0	\$0	\$0
Hampden Zimmerman Electric		20%		\$0	\$0	\$0
Metric Equipment Sales Inc DB	S	13%		\$0	\$0	\$0
Newark InOne		15%		\$0	\$0	\$0
D21 Totals				\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
D25 Laboratory Equipment, Chemicals & Repair						
Abaxis	S	20%		\$0	\$0	\$0
ACCUTECH Optical Inc	S	13%		\$0	\$0	\$0
Ace Glass Inc			7%	\$631	\$679	\$48
Affymetrix		0%		\$0	\$0	\$0
Agilent Technologies Inc			8%	\$4,424	\$4,825	\$401
Alert Scientific Inc	S	11%		\$0	\$0	\$0
Allied Electronics Inc			16%	\$32	\$38	\$6
American Bioanalytical Inc	S	18%		\$0	\$0	\$0
Analytical Technologies Group	S	0%		\$0	\$0	\$0
Applied Biosystems		7%		\$0	\$0	\$0
Beckman Coulter Inc		6%		\$0	\$0	\$0
BrandNu Laboratories Inc	S	47%		\$0	\$0	\$0
Bruker Optics		10%		\$0	\$0	\$0
Caley and Whitmore Corporati	S	24%		\$0	\$0	\$0
Carl Zeiss Microscopy, LLC.		4%		\$0	\$0	\$0
Chemglass Life Sciences	S, W		18%	\$9,261	\$11,307	\$2,046
Custom Biogenic Systems	S	10%		\$0	\$0	\$0
Dionex Corp		11%		-	-	- Did not report
Doe and Ingalls Inc		53%		\$0	\$0	\$0
Eger Engineering Corp	S	52%		\$0	\$0	\$0
EnvironAir Div of Holman Engin	S	0%		\$0	\$0	\$0
ESCO Technologies Inc		17%		\$0	\$0	\$0
Excel Technologies	S	11%		\$0	\$0	\$0
Fisher Scientific			28%	\$9,393	\$12,989	\$3,596
Gibson Associates Fisher Hami		28%		\$0	\$0	\$0
Industrial Water Technology In	S	15%		\$0	\$0	\$0
Krackeler Scientific Inc	S	26%		\$0	\$0	\$0
Lab Furniture Installations and	S	48%		\$0	\$0	\$0
LABREPCO	S	40%		\$0	\$0	\$0
Leica Microsystems Inc		5%		\$0	\$0	\$0
Mercer Sales Group	S	17%		\$0	\$0	\$0
Metropolitan Cabinet and Coun		48%		\$0	\$0	\$0
MettlerToledo Inc		9%		\$0	\$0	\$0
Micro Video Instruments		5%		\$0	\$0	\$0
Microdial	S	12%		-	-	- Did not report
MicroOptics Precision Instrume	S		13%	\$8,911	\$10,244	\$1,333
MicroTech Optical	S	9%		\$0	\$0	\$0
Middlesex Gases and Technolo		19%		\$0	\$0	\$0
Millipore Corporation			20%	\$95	\$119	\$24
New Brunswick Scientific Co		10%		\$0	\$0	\$0
New England Laboratory Case		19%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Northeast Instrument Service C	S	0%		\$0	\$0	\$0
Northeast Scientific Associates	S	19%		\$0	\$0	\$0
Office Resources Inc	C	42%		\$0	\$0	\$0
Olympus America Inc		9%		\$0	\$0	\$0
PerkinElmer Health Sciences I			3%	\$617	\$636	\$19
Photon Technology Intl	S	6%		\$0	\$0	\$0
Precise Instrument Co	S	8%		\$0	\$0	\$0
Rene L Cote Sons Inc	S	3%		\$0	\$0	\$0
Sanyo North America Corp		42%		\$0	\$0	\$0
School Furnishings Inc	S	15%		\$0	\$0	\$0
Shimadzu Scientific Inst			12%	\$9,193	\$10,431	\$1,238
SigmaAldrich Inc			9%	\$6,337	\$6,937	\$600
SoLow Environmental Equip	S	2%		\$0	\$0	\$0
SpecAir Specialty Gases and C		18%		\$0	\$0	\$0
Spencer Scientific Corporation	S	0%		\$0	\$0	\$0
Thermo Fisher Scientific		17%		\$0	\$0	\$0
Varian Inc		9%		\$0	\$0	\$0
VWR			27%	\$28,170	\$38,362	\$10,192
Waters Corp		8%		\$0	\$0	\$0
Wilkem Scientific	M, S, W	25%		\$0	\$0	\$0
WilmadLabGlass			35%	\$439	\$676	\$237
D25 Totals				\$77,503	\$97,243	\$19,740
D26 Biological Safety Cabinets and Repair, Cleaning & Certification						
B and V Testing Inc	S	0%		\$0	\$0	\$0
Northeast Scientific Associates	S	15%		\$0	\$0	\$0
Thermo Fisher Scientific		14%		\$0	\$0	\$0
VWR			22%	\$5,181	\$6,665	\$1,484
D26 Totals				\$5,181	\$6,665	\$1,484
D29 Alcohol, Government Tax Free						
Pharmco Products			75%	\$660	\$2,645	\$1,985
Ultra Pure LLC	S	20%		\$0	\$0	\$0
D29 Totals				\$660	\$2,645	\$1,985
E03 Furniture: Repair, Reupholster, Remanufactured, Electro Paint						
Conklin Office Furniture		80%		\$0	\$0	\$0
Furniture Rehab Inc	S	0%		\$0	\$0	\$0
GSG Vincent Furniture Restora	S	10%		\$0	\$0	\$0
Lexington Group Inc	S	74%		\$0	\$0	\$0
ROI Industries	S	0%		\$0	\$0	\$0
RSquared Office Panels and F	S	0%		\$0	\$0	\$0
York Street Industries	C	0%		\$0	\$0	\$0
E03 Totals				\$0	\$0	\$0
E05 Fire Alarm, Clock and Security Device Systems, and Locks						

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
AlarmWorks Fire Detection Jos	S	28%		\$0	\$0	\$0
Anixter		25%		\$0	\$0	\$0
Dugmore and Duncan Group		42%		\$0	\$0	\$0
Galaxy Integrated Technologie		35%		\$0	\$0	\$0
Integrated Security Inc	S	25%		\$0	\$0	\$0
Intelligent Systems and Control		20%		\$0	\$0	\$0
Johnson Controls		44%		\$0	\$0	\$0
Lee Audio N Security Inc		32%		\$0	\$0	\$0
Minuteman Security Technologi		30%		\$0	\$0	\$0
New England Fire and Security	S		30%	\$29,031	\$41,475	\$12,444
Pasek Corporation		50%		\$0	\$0	\$0
Signet Electronic Systems Inc		35%		\$0	\$0	\$0
SimplexGrinnell		30%		\$0	\$0	\$0
Wright Communications	S, W	0%		\$0	\$0	\$0
E05 Totals				\$29,031	\$41,475	\$12,444
E06 Fire Extinguishers Sales and Service and Grease Exhaust Hood Cleaning						
Air Duct Services	S	2%		\$0	\$0	\$0
Fire Fighting Equipment	S	0%		\$0	\$0	\$0
Hood Pros Incorporated	S	0%		\$0	\$0	\$0
Massachusetts Fire Technologi	S	25%		\$0	\$0	\$0
SimplexGrinnell		0%		\$0	\$0	\$0
E06 Totals				\$0	\$0	\$0
E07 Batteries, Replacement & Emergency Lighting						
Hampden Zimmerman Electric		20%		\$0	\$0	\$0
Keystone Battery	S		19%	\$25,511	\$31,495	\$5,984
Life Safety Service and Supply	S	34%		\$0	\$0	\$0
Lighting Services Inc	S	42%		\$0	\$0	\$0
E07 Totals				\$25,511	\$31,495	\$5,984
E08 Radiation Dosimeters/Dosimetry Services						
Landauer Inc		70%		\$0	\$0	\$0
E08 Totals				\$0	\$0	\$0
E09 Air & Liquid Filters						
Airex Filter Corporation	S	55%		\$0	\$0	\$0
Filter Sales & Service, Inc.	S		50%	\$5,362	\$10,724	\$5,362
E09 Totals				\$5,362	\$10,724	\$5,362
F03 Mail Room Equipment						
BBE Office Interiors	S	20%		\$0	\$0	\$0
CLARK Shredders, LLC	S	50%		\$0	\$0	\$0
FORMAX		20%		\$0	\$0	\$0
Hasler Inc		18%		-	-	- Did not report
Lexington Group Inc	S	50%		\$0	\$0	\$0
Neopost Inc		18%		-	-	- Did not report

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Neopost New England		20%		\$0	\$0	\$0
New England Mailing Systems		8%		\$0	\$0	\$0
Pitney Bowes Inc			15%	\$16,825	\$19,795	\$2,970
F03 Totals				\$16,825	\$19,795	\$2,970
F04 Software						
Academic and Collegiate Softw	S	56%		\$0	\$0	\$0
CDW Government LLC			3%	\$210	\$217	\$7
Continental Resources Inc	W	33%		\$0	\$0	\$0
Dell Marketing L P		2%		\$0	\$0	\$0
Go Technologies Inc	S	10%		\$0	\$0	\$0
GovConnection Inc			1%	\$162	\$164	\$2
Insight Public Sector Inc		0%		\$0	\$0	\$0
Recombinant Data Corp	S	0%		\$0	\$0	\$0
SMA Management Systems Inc	S	11%		\$0	\$0	\$0
Software House Intl	M, S, W		13%	\$379	\$435	\$56
SpeedLink Solutions Inc	S	23%		\$0	\$0	\$0
Studica Inc	S	0%		\$0	\$0	\$0
Whalley Computer Associates I		30%		\$0	\$0	\$0
F04 Totals				\$751	\$816	\$65
F05 Technology						
ADVIA Communications LLC	S	0%		\$0	\$0	\$0
Affinity Enterprises LLC	S, W	35%		\$0	\$0	\$0
Allied Telesis Inc	M	42%		\$0	\$0	\$0
Altura Communication Solution		33%		\$0	\$0	\$0
Amherst Computerworks	S	15%		\$0	\$0	\$0
Anixter		17%		\$0	\$0	\$0
Apple Inc.		8%		-	-	- Did not report
Aquila Tech Corp dba Akibia N		30%		\$0	\$0	\$0
Atrion Networking Corp		20%		\$0	\$0	\$0
Ayacht Technology Solutions	S	16%		\$0	\$0	\$0
Blue Spruce Technologies Inc	S	35%		\$0	\$0	\$0
BlueCore Networks also dba Si	S	24%		\$0	\$0	\$0
BostonTech Partners Inc	M, S	30%		\$0	\$0	\$0
Brocade Communications		35%		\$0	\$0	\$0
Cambridge Computer Services		15%		\$0	\$0	\$0
CDW Government LLC		7%		\$0	\$0	\$0
Communications Supply Corp		31%		\$0	\$0	\$0
Concord Information Systems I	S	30%		-	-	- Did not report
Continental Resources Inc	W	30%		\$0	\$0	\$0
Corporate Technologies Inc	S	12%		\$0	\$0	\$0
CTS Services Inc	S, W	12%		\$0	\$0	\$0
Cymbel Corporation		35%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
DATARAM Corp		23%		\$0	\$0	\$0
Dell Marketing L P			11%	\$13,247	\$14,900	\$1,653
Direct Network Services	S	20%		\$0	\$0	\$0
Enterasys Networks		30%		\$0	\$0	\$0
ePlus Technology Inc		12%		\$0	\$0	\$0
FTG Technologies	S	40%		\$0	\$0	\$0
Fujitsu America Incorporated		15%		\$0	\$0	\$0
GovConnection Inc			20%	\$76,471	\$95,768	\$19,297
Hewlett-Packard			35%	\$2,210	\$3,415	\$1,205
igxglobal	S	25%		\$0	\$0	\$0
Ikon Office Solutions Inc			26%	\$57,000	\$77,027	\$20,027
Insight Public Sector Inc		0%		\$0	\$0	\$0
Integration Partners Corp	S	15%		\$0	\$0	\$0
INX Inc	S, W	38%		\$0	\$0	\$0
Iovations	S	8%		\$0	\$0	\$0
James River Technical Inc	S	25%		\$0	\$0	\$0
Kyocera Mita America Inc		51%		\$0	\$0	\$0
Lenovo		20%		\$0	\$0	\$0
LightSpeed Technologies Inc	S	25%		\$0	\$0	\$0
Maintech		0%		\$0	\$0	\$0
Microway Inc	S, W		15%	\$360	\$424	\$64
MRV Communications		30%		\$0	\$0	\$0
Noble Security Inc		15%		\$0	\$0	\$0
OnX Enterprise Solutions Ltd.fo		35%		\$0	\$0	\$0
PCPlus Technologies Inc	S	17%		\$0	\$0	\$0
Perkins School for the Blind	S, W	2%		\$0	\$0	\$0
PJ Systems Inc dba HIQ Comp	M, S	15%		\$0	\$0	\$0
Presidio Networked Solutions		45%		\$0	\$0	\$0
Printer Pro Solutions Inc	S	25%		\$0	\$0	\$0
Protech Associates Inc	S, W	0%		\$0	\$0	\$0
Secure It Inc	S	25%		\$0	\$0	\$0
Silicon Mechanics Inc	S	4%		-	-	- Did not report
SMS Systems Maintenance Se		50%		\$0	\$0	\$0
Tech Depot		11%		\$0	\$0	\$0
Terix Computer		50%		\$0	\$0	\$0
Top Layer Networks dba Top L		10%		\$0	\$0	\$0
Transcend United Technologie		13%		\$0	\$0	\$0
TriNET Systems Inc		40%		\$0	\$0	\$0
University Store and Textbook		10%		\$0	\$0	\$0
Verizon Network Integration Co		38%		\$0	\$0	\$0
Whalley Computer Associates I			20%	\$278	\$348	\$70
Xerox Corporation		18%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
F05 Totals				\$149,566	\$191,882	\$42,316
F07 Copiers, Digital Duplicators & Fax: Equipment, Supplies & Maintenance						
Canon Business Solutions Inc		57%		\$0	\$0	\$0
Conway Office Products Inc		50%		\$0	\$0	\$0
Ikon Office Solutions Inc		50%		\$0	\$0	\$0
Konica Minolta Business Soluti		56%		\$0	\$0	\$0
New England Copy Specialists	S	50%		\$0	\$0	\$0
Oce North America Inc		60%		\$0	\$0	\$0
Riso Inc		13%		\$0	\$0	\$0
Xerox Corporation		46%		\$0	\$0	\$0
F07 Totals				\$0	\$0	\$0
F11 Promotional Products, Awards & Flags/Banners						
1st Ad Specialties	S	15%		-	-	- Did not report
Accent Banner LLC	S, W		20%	\$293	\$366	\$73
Flagraphics Inc	S	25%		\$0	\$0	\$0
Grossman Marketing Group		25%		\$0	\$0	\$0
Imprint Express Inc	S, W	30%		-	-	- Did not report
Kennedy Screen Graphics Inc	S	26%		\$0	\$0	\$0
New England Promotional Mar	M, S, W	16%		\$0	\$0	\$0
Prime Time Plus Inc	S	20%		\$0	\$0	\$0
Print Associates	S, W	16%		\$0	\$0	\$0
Prize Possessions	S	12%		\$0	\$0	\$0
RazzmTazz Promotions LLC	S, W	15%		\$0	\$0	\$0
Silver Screen Design Inc	S, W	5%		\$0	\$0	\$0
F11 Totals				\$293	\$366	\$73
F15 Office Supplies						
G A Blanco and Sons Inc	M, S	26%		\$0	\$0	\$0
OfficeMax		60%		\$0	\$0	\$0
Staples Contract and Commerc		72%		\$0	\$0	\$0
Union Office	S	43%		\$0	\$0	\$0
F15 Totals				\$0	\$0	\$0
F17 Educational Aids/Supplies, Optical Mark Readers/Supplies and Exam Books						
EAI Education		15%		-	-	- Did not report
Enviropartners Inc	S	20%		\$0	\$0	\$0
Scantron Corporation			40%	\$1,000	\$1,666	\$666
F17 Totals				\$1,000	\$1,666	\$666
F19 MHEC Master Leasing & Financing						
Apple Financial Services East		0%		\$0	\$0	\$0
CCA Financial		0%		\$0	\$0	\$0
Computer Sales International I		0%		\$0	\$0	\$0
Dell Financial Services L L C		0%		\$0	\$0	\$0
Ford Motor Credit Company		0%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Hewlett Packard Financial Serv		0%		\$0	\$0	\$0
IBM Credit LLC		0%		\$0	\$0	\$0
IKON Financial Solutions		0%		\$0	\$0	\$0
Koch Financial Corporation		0%		\$0	\$0	\$0
LEAF Financial Corporation		0%		\$0	\$0	\$0
Merrimac Leasing Corp		0%		\$0	\$0	\$0
Merrimak Capital Company LL	S, W	0%		\$0	\$0	\$0
Toshiba America Business Sol		0%		\$0	\$0	\$0
F19 Totals				\$0	\$0	\$0
F20 Document Destruction Service						
Infoshred LLC	S, W	0%		\$0	\$0	\$0
Proshred Security	S, W	0%		\$0	\$0	\$0
F20 Totals				\$0	\$0	\$0
F21 Procurement Card Program						
Bank of America		0%		\$0	\$0	\$0
F21 Totals				\$0	\$0	\$0
G01 Automobile Rentals						
Enterprise Holdings		15%		\$0	\$0	\$0
Merchants Automotive Group I			9%	\$16,000	\$17,600	\$1,600
National Car Rental		0%		\$0	\$0	\$0
North Amherst Auto Rental Inc	S	28%		\$0	\$0	\$0
G01 Totals				\$16,000	\$17,600	\$1,600
G02 Grounds Maintenance Equipment						
Bare Ground Solution	S	50%		\$0	\$0	\$0
Country Club Enterprises LLC	S	7%		\$0	\$0	\$0
John Deere Company			17%	\$49,786	\$60,088	\$10,302
John Deere Construction Retail		23%		\$0	\$0	\$0
John Deere Landscapes		10%		\$0	\$0	\$0
MTS Associates LLC	S	8%		\$0	\$0	\$0
Norfolk Power Equipment	S	14%		\$0	\$0	\$0
Northland Industrial Truck Co I		11%		\$0	\$0	\$0
Stewarts Power Equipment	S, W	10%		\$0	\$0	\$0
Turf Products Corp		15%		\$0	\$0	\$0
G02 Totals				\$49,786	\$60,088	\$10,302
G03 Electric Motors, Pumps, Compressors & Controls						
Capp USA			15%	\$5,657	\$6,655	\$998
Carrier Corp		20%		\$0	\$0	\$0
Delta Electro Power Inc	S	10%		\$0	\$0	\$0
ENE Systems Inc		55%		\$0	\$0	\$0
First Electric Motor Service Inc	S	45%		\$0	\$0	\$0
FW Webb Company			31%	\$171	\$248	\$77
Hampden Zimmerman Electric		55%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Johnstone Supply of Braintree	S	45%		\$0	\$0	\$0
Scales Air Compressor/Industri	S	15%		\$0	\$0	\$0
Tunstall Corporation	S	50%		\$0	\$0	\$0
G03 Totals				\$5,828	\$6,903	\$1,075
G10 Domestic and International Delivery Services						
DHL Global Mail		22%		\$0	\$0	\$0
Federal Express Corp		0%		\$0	\$0	\$0
OSM Worldwide Inc	S	35%		\$0	\$0	\$0
Pitney Bowes International Mail		0%		-	-	- Did not report
TNT USA Inc		55%		\$0	\$0	\$0
United States Postal Service U		9%		-	-	- Did not report
UPSUnited Parcel Service			56%	\$11,136	\$25,373	\$14,237
G10 Totals				\$11,136	\$25,373	\$14,237
G11 Floor Covering and Installation						
Allston Supply	S	23%		\$0	\$0	\$0
Atkinson Carpet Installation Co		50%		\$0	\$0	\$0
Atlantic Cleaning Products	S	25%		\$0	\$0	\$0
Ayotte and King For Tile Inc	S	0%		\$0	\$0	\$0
Bentley Prince Street		45%		\$0	\$0	\$0
Blue Ridge Carpet Mills		0%		\$0	\$0	\$0
Cambridge Commercial Carpet	W	19%		\$0	\$0	\$0
Capital Carpet and Flooring Sp		26%		\$0	\$0	\$0
Carons House of Carpets Inc	S	15%		-	-	- Did not report
Carpet Services LLC	S	15%		\$0	\$0	\$0
Carpets of Cape Cod	S	13%		\$0	\$0	\$0
Chase Decor Inc	S, W	13%		\$0	\$0	\$0
Commercial Flooring Concepts	S	23%		\$0	\$0	\$0
DiMauro Carpet and Tile Inc	S	3%		\$0	\$0	\$0
Industrial Floor Covering Inc	S	0%		\$0	\$0	\$0
InterfaceFLOR LLC		51%		\$0	\$0	\$0
J+J Invision		50%		\$0	\$0	\$0
Kellco Products Inc	S	32%		\$0	\$0	\$0
Leader Home Center Inc		0%		\$0	\$0	\$0
Mannington Commercial		20%		\$0	\$0	\$0
Masland Carpets LLC		50%		\$0	\$0	\$0
Milliken and Co			51%	\$45,055	\$91,949	\$46,894
Miracle Method of Western Ma	S, W	15%		\$0	\$0	\$0
Mohawk Group The		22%		-	-	- Did not report
Nova Sheen Corporation	M, S	15%		\$0	\$0	\$0
OFI	S	0%		\$0	\$0	\$0
Professional Flooring Corp	S, W	18%		\$0	\$0	\$0
RD Weis Companies		20%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Shaw Industries Inc dba Patcra		20%		\$0	\$0	\$0
Shaw Industries Inc dba Philad		27%		-	-	- Did not report
Shaw Industries Inc dba Shaw		32%		\$0	\$0	\$0
State Contract Carpet Co LLC	S	15%		\$0	\$0	\$0
Tandus US LLC		20%		\$0	\$0	\$0
G11 Totals				\$45,055	\$91,949	\$46,894
G12 Uniforms and Occupational Equipment						
Andreas Police Supply Inc	S, W	20%		\$0	\$0	\$0
RazzmTazz Promotions LLC	S, W	15%		\$0	\$0	\$0
Signature Apparel		20%		\$0	\$0	\$0
G12 Totals				\$0	\$0	\$0
G13 Moving - Interstate/Intrastate						
All Points Moving and Storage		0%		\$0	\$0	\$0
Casey Hayes		2%		\$0	\$0	\$0
Conlon Moving Systems Inc Un	S	65%		\$0	\$0	\$0
Personal Movers Atlas Van Lin	M	65%		\$0	\$0	\$0
Roger Sitterly and Son Atlas V	S	65%		\$0	\$0	\$0
G13 Totals				\$0	\$0	\$0
G14 Plumbing, Heating, Fixtures & Service						
Best Plumbing Specialties			20%	\$1,470	\$1,838	\$368
Faxon Sales Inc	S	50%		\$0	\$0	\$0
FW Webb Company			31%	\$3,003	\$4,355	\$1,352
New Britain Supply div of Hajoc		25%		-	-	- Did not report
Plumbmaster Inc		20%		\$0	\$0	\$0
G14 Totals				\$4,473	\$6,193	\$1,720
G15 Domestic Water Heaters						
Frank P McCartin Co Inc	S	6%		\$0	\$0	\$0
Power and Process Inc	S	22%		\$0	\$0	\$0
System Specialties Inc	S	15%		\$0	\$0	\$0
G15 Totals				\$0	\$0	\$0
G17 Custodial Cleaning Equipment and Supplies						
Allston Supply	S	18%		\$0	\$0	\$0
AmSan		21%		\$0	\$0	\$0
Atlantic Cleaning Products	S	21%		\$0	\$0	\$0
Banner Systems Inc Bay State	S	46%		\$0	\$0	\$0
Butler Dearden Paper Service I	S	22%		\$0	\$0	\$0
Casey EMI			23%	\$11,830	\$15,379	\$3,549
Clean Cut Solutions	S, W	20%		\$0	\$0	\$0
Clean Green Solutions LLC		20%		\$0	\$0	\$0
CSM Industries Inc	M, S	50%		-	-	- Did not report
Custodial Supply and Service I	S	34%		\$0	\$0	\$0
Custom Chemical Co Inc	S	34%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract		Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Eastern Bag and Paper Co	W		24%	\$8,353	\$10,943	\$2,590
EcoLogic Solutions		25%		-	-	- Did not report
Frank P McCartin Co Inc	S	59%		\$0	\$0	\$0
Goldman Paper Company Inc	S	50%		\$0	\$0	\$0
Industrial Cleaning Products In	S	22%		\$0	\$0	\$0
Kellco Products Inc	S	15%		\$0	\$0	\$0
Mansfield Paper Company Inc		30%		\$0	\$0	\$0
Milhench Inc DBA Milhench Su	W	50%		\$0	\$0	\$0
New England Maintenance De	S, W	20%		\$0	\$0	\$0
Northland Industrial Truck Co I		14%		\$0	\$0	\$0
Oreck Commercial Sales	S	46%		\$0	\$0	\$0
Richco Products		11%		\$0	\$0	\$0
Rovic Inc			15%	\$598	\$704	\$106
Simplex Janitorial Supply	S	13%		\$0	\$0	\$0
Wexford Labs Inc	S, W	5%		\$0	\$0	\$0
G17 Totals				\$20,781	\$27,026	\$6,245
G19 Physical Plant Equipment & Supplies						
Carr Hardware and Supply		34%		\$0	\$0	\$0
Clark Security Products	S	50%		\$0	\$0	\$0
Dugmore and Duncan Group		48%		\$0	\$0	\$0
Fastenal Company		2%		\$0	\$0	\$0
Hampden Zimmerman Electric		40%		\$0	\$0	\$0
Hilti Inc			9%	\$71	\$78	\$7
MSC Industrial Supply Co			17%	\$9,152	\$11,018	\$1,866
MTS Associates LLC	S	5%		\$0	\$0	\$0
Northland Industrial Truck Co I		5%		\$0	\$0	\$0
Pasek Corporation		50%		\$0	\$0	\$0
Pro Tool and Supply	S	37%		\$0	\$0	\$0
ProQuip Inc	S	10%		\$0	\$0	\$0
United Rentals Inc		15%		-	-	- Did not report
G19 Totals				\$9,223	\$11,096	\$1,873
G20 Paint, Brushes, Tools, & Rollers						
Carr Hardware and Supply		28%		\$0	\$0	\$0
Glidden Professional Paints		35%		\$0	\$0	\$0
ICI Paints		0%		\$0	\$0	\$0
Leader Home Center Inc		0%		\$0	\$0	\$0
Pittsburgh Paints PPG Industri		55%		\$0	\$0	\$0
SherwinWilliams		35%		\$0	\$0	\$0
Wallpaper City Inc	S	15%		\$0	\$0	\$0
G20 Totals				\$0	\$0	\$0
G23 Recycled Products						
Baystate Computer Services E	S	38%		\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract	Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
C2C Ink	S, W	41%	\$0	\$0	\$0
Casey EMI		20%	\$0	\$0	\$0
Earth Safe Inc	S	10%	\$0	\$0	\$0
Hartford Toner and Cartridge In	S, W	35%	\$0	\$0	\$0
Imaging Solutions	S	36%	\$0	\$0	\$0
Interboro Packaging Corp	M, S, W	50%	\$0	\$0	\$0
Likarr Maintenance Systems	S	25%	\$0	\$0	\$0
M E OBrien and Sons Inc	S, W	3%	\$0	\$0	\$0
Mass Correctional Industries	C	15%	\$0	\$0	\$0
Merkin Equipment		20%	\$0	\$0	\$0
Recycling Products Inc	S	44%	\$0	\$0	\$0
G23 Totals			\$0	\$0	\$0
G24 Signage					
Flagraphics Inc	S	14%	\$0	\$0	\$0
J M Stewart Corporation		5%	\$0	\$0	\$0
Seaport Graphics	S, W		55%	\$3,065	\$6,812
Sign Center The		15%	\$0	\$0	\$0
Sign Design Inc	M, S, W	5%	\$0	\$0	\$0
SignARama	S	0%	-	-	- Did not report
Signs By TomorrowSouth East	S	13%	\$0	\$0	\$0
Sunshine Sign Company Inc	S	19%	\$0	\$0	\$0
The Pros Choice Inc dba: Lil D	S	35%	\$0	\$0	\$0
WS Sign Design Corp	S	20%	\$0	\$0	\$0
G24 Totals			\$3,065	\$6,812	\$3,747
G25 Asset Recovery/Ewaste & Recycling Services					
Electronic Recyclers Internatio		0%	\$0	\$0	\$0
Institution Recycling Network	S		9%	\$8,762	\$9,638
Intechra LLC		0%	\$0	\$0	\$0
Newport Computer Services In	M, S	10%	\$0	\$0	\$0
G25 Totals			\$8,762	\$9,638	\$876
G26 Radio Communications Equipment & Parts					
Industrial Communications and		15%	\$0	\$0	\$0
Netrix LLC		27%	-	-	- Did not report
WPCS International Inc		25%	\$0	\$0	\$0
Wright Communications	S, W	17%	\$0	\$0	\$0
G26 Totals			\$0	\$0	\$0
H01 Bose Home Audio Products for Educational or Personal Use					
Bose Corporation Educators Di		13%	\$0	\$0	\$0
H01 Totals			\$0	\$0	\$0
H02 Airport Parking					
Executive Valet Parking		20%	\$0	\$0	\$0
Lazfly		20%	\$0	\$0	\$0

Clark University

MHEC Annual Report for FY2011

Contract	Potential Avg Discount	Realized Discount	Net Cost	Est. Gross Value	Cost Avoidance
Post Road Airport Valet	23%		-	-	- Did not report
Thrifty Car Rental Thrifty Airpor	20%		\$0	\$0	\$0
H02 Totals			\$0	\$0	\$0
H04 Facilities Asset Management					
Sightlines	0%		\$0	\$0	\$0
H04 Totals			\$0	\$0	\$0
H05 Employee Training Programs					
New Media Learning LLC	16%		\$0	\$0	\$0
Whalley Computer Associates I	10%		\$0	\$0	\$0
H05 Totals			\$0	\$0	\$0
I01 Insurance: Auto					
Hanover Group The	0%		\$0	\$0	\$0
I01 Totals			\$0	\$0	\$0
J01 Energy Management					
Kimball Resources Inc	0%		\$0	\$0	\$0
J01 Totals			\$0	\$0	\$0
K01 Online & Employee Training Programs; Safety & O/A					
Mastery Technologies Inc	11%		\$0	\$0	\$0
Summit Training Source Inc	7%		\$0	\$0	\$0
Whalley Computer Associates I	10%		\$0	\$0	\$0
K01 Totals			\$0	\$0	\$0
Clark University Grand Totals			\$657,150	\$941,060	\$283,910