

## Gifts of Appreciated Securities

**Appreciated** publicly-traded **Securities** that have been held for more than one year provide a double tax benefit when they are used to make a gift to Clark. In addition to receiving a charitable deduction, you will also avoid capital gains tax. If you give stocks that you would like to keep in your portfolio, you can immediately repurchase them (using the cash you would have used for your charitable gift), thereby securing the same shares with a higher cost basis. Note that depreciated securities do not make a good gift to charity; rather you should sell those shares, claim the loss on your income taxes, and use the proceeds to make a cash gift to Clark.

The chart below illustrates the additional tax savings from a gift of appreciated securities versus a gift of cash.

	Cash	Appreciated Securities
Fair-Market Value	\$10,000	\$10,000
Cost Basis	\$10,000	\$4,000
Capital Gain	0	\$6,000
Capital-Gain Tax (15%)	0	\$900
Charitable Deduction	\$10,000	\$10,000
Actual Tax Savings (28%)	\$2,800	\$2,800
Total Tax Savings (D+F)	\$2,800	\$3,700

\*For certain high-income taxpayers (singles above \$200,000 and marrieds above \$250,000) additional savings may be realized by the avoidance of the 3.8% health care surtax on investment income.

To transfer appreciated securities or mutual funds to Clark, please see the instructions on the following page. Please ensure that you have held any shares that you transfer for more than 12 months and one day in order to avoid capital gains tax consequences.

## **STOCK TRANSFER INSTRUCTIONS**

Please provide the following information to your broker with your request to transfer share's to Clark.

Clark's Broker: Morgan Stanley Smith Barney  
1 Technology Drive, Suite 3  
Westborough, MA 01581-1774

Broker Contacts: Isabel Lopes/Todd Wetzel  
Phone Number: (508) 870-7025 for Mr. Wetzel  
(508) 870-7013 for Ms. Lopes  
Fax Number: (508) 870-7050  
Toll Free Number: (888) 827-2901

After you have given these instructions to your broker, please contact Paul Milionis, (508) 421-3834, [pmilionis@clarku.edu](mailto:pmilionis@clarku.edu) or Dahlia Moxam, (508) 793-7583, [dmoxam@clarku.edu](mailto:dmoxam@clarku.edu) at Clark or fax your message to (508) 793-7607 to provide us with the name of your broker and the name of the stock being transferred and the purpose you wish your gift to be used for at Clark. We will confirm when the transfer has been completed.

## **MUTUAL FUND TRANSFER INSTRUCTIONS**

Mutual funds are ineligible for DTC transfer, therefore if you wish to make a gift with mutual funds, a new account must be opened with the "fund" company with Morgan Stanley Smith Barney as the Broker/Dealer.

To open an account with the fund company:

### **Account Registration:**

Clark University  
Tax ID: 042-111-203  
Attn: Paul Milionis  
950 Main Street  
Worcester, MA 01610  
(508) 421-3819

### **Broker/Dealer Information:**

Morgan Stanley Smith Barney  
Rep Name: Todd H. Wetzel  
Rep #: 090  
1 Technology Drive, Suite 3  
Westborough, MA 01581-1774  
(508) 870-7025

Please let us know that an account has been opened with the fund company so that we are aware that a gift has been made; please also let us know the purpose for which your gift should be used here at Clark. Please contact either Paul Milionis at (508) 421-3834, [pmilionis@clarku.edu](mailto:pmilionis@clarku.edu), or Dahlia Moxam, (508) 793-7583, [dmoxam@clarku.edu](mailto:dmoxam@clarku.edu) or fax your message to (508) 793-7607, and we will confirm when the transfer has been made to Clark.

**For more information on how Appreciated Securities might be a helpful tool in your philanthropic planning, please contact the Clark Office of Planned Giving at (508) 793-7593 or [plannedgiving@clarku.edu](mailto:plannedgiving@clarku.edu)**

*Clark University does not provide legal or tax advice. We recommend that you seek your own legal and tax counsel in connection with gift and planning matters.*